MARKETING DOCUMENT FOR 1997 LAND ROVER NAS DEFENDER 90 SOFT TOP VIN SALDV2249VA107492, L.R. Badge # 0632, AA YELLOW

BACKGROUND: Purchased from Starwood Motors, Dallas, Texas in May 2015 with 35,858 miles on odometer. Mileage as of 9/21/2015: 36,286. Registered in North Carolina. Clean Car Fax report as of 9/21/2015. All scheduled maintenance is current. Land Rover NAS Defender 90 30,000 and 37,500 mile recommended maintenance performed on 6/18/2015 by Chris Ward, an experienced LR Defender 90 mechanic at A C Automotive in Winston-Salem, NC. Rough Road Control Module replaced by North Dallas Imports in March 2015. Service and all parts invoices paid for by current owner are included in purchase. Vehicle was transported via covered carrier from Dallas, Texas to Winston-Salem, NC and was received by current owner on 6/11/2015. I am asking \$73,000 for my Defender, the same price I paid for it in May. I will share a copy of the Bill of Sale with any serious prospective buyer. THIS VEHICLE IS OFFERED ON AN AS IS/WHERE IS BASIS WITH NO WARRANTY OF ANY KIND.

VEHICLE FEATURES AT TIME OF PURCHASE:

LAND ROVER DEFENDER 90 CONVERTIBLE (ST) STANDARD EQUIPMENT

EPA FUEL ECONOMY RATINGS

City 14/hwy 15 (4.0L engine/4-speed auto trans)

EXTERIOR

V8 badging

Dual exterior side mirrors

Rear Defender 90 heritage plaque

Variable speed intermittent windshield wipers

Side-hinged tailgate

Flexible black fender flares

Quartz halogen headlamps

Full convertible top

INTERIOR

Full instrumentation w/tachometer

Mast antenna

Lockable center console w/lockable audio system cover, storage space & integrated cup holders

Reclining front bucket seats w/integral head restraints

Front seatback/door map pockets

Weather-resistant twill-effect vinyl upholstery

Premium AM/FM stereo cassette audio system w/auto seeking weather band (Replaced by previous owner as noted below.)

4-weather-resistant combination speakers (woofer + tweeter)

Storage compartment under front passenger seat

Front/rear rubber floor mats

Instrument panel shelf

Original dealer installed Land Rover air conditioning. System produced cold air as of 10/15/15.

MECHANICAL

Rear suspension w/solid axle located by trailing links & central Aframe, long travel single rate coil springs, dual acting hydraulic dampers 14 Gauge boxed steel ladder frame w/aluminum body panels

16" X 7.0" aluminum alloy wheels

2-speed manual locking transfer gearbox

Integral class III trailer tow hitch receiver

Swing-away rear mounted outside full size spare tire

92.9" wheelbase

Front suspension w/solid axle located by radius arms & panhard rod, long travel dual rate coil springs, dual acting hydraulic dampers

4-speed automatic transmission w/locking torque converter Pwr-actuated 4-wheel disc brakes w/vented front rotors, 4-piston front calipers, 2-piston rear calipers

9" minimum ground clearance

Permanent 4-wheel drive system

15.6 gallon fuel tank

Pwr-assisted worm & roller steering

LT265/75R16 AT BF Goodrich T/ASBR tires (Replaced by previous owner as noted below.)

Front/rear anti-sway bar

Drum type parking brake

4.0L aluminum SMPFI V8 engine (182 hp/233 ft/lbs torque)

GVWR - 6001 lbs/2721 kg

SAFETY

Front 3-point lap/shoulder belts
Integral tubular steel "safari cage"
Collapsible steering column
Integral front head restraints

MODIFICATIONS MADE BY PREVIOUS OWNERS

Kenwood KDC-X995/KDC-BT948HD sound system installed Featuring a removable face plate, Pandora and Sirius compatible, IPod/IPhone compatible and other features. (Radio operating on 10/07/15.)

ARB Winch Bar Front Bumper - Defender 90 w/winch mount

Warn XD9000 winch with detachable wired controller (Winch operation checked on 10/12/15.)

Land Rover Driving Lights (2) mounted on ARB bar. (Lights checked on 10/12/15.)

Trickle car battery charger using 110 Volt power which can Plugged into a 110 V outlet using the plug on the outside of the vehicle on the driver's side at the rear of the step rail as shown in photo # 1100 in the photo album on this vehicle for which there is a link noted below.

Fuel Wheels (5)model Throttle D-513s, 1 piece wheels, Black matt and milled finish. The spec is 20X9 and the lug Pattern is 5X6.5"(Removed and held by current owner. Lug nuts for Fuel wheels included in sale.)

Nitto Terra Grappler AT Tires (5), size 275/55 R 20 117S (Removed and included by current owner.)

Mantec Raised Air Intake for NAS D-90 with all parts. (Removed by current owner at purchase and included.)

Old Man Emu shock absorbers(4) and steering dampener (1) installed

Corbeau tumble and fold rear bench seat installed(No Headrests) Original LR D90 bench seat disposed of by former owner.

VEHICLE MODIFICATIONS BY CURRENT OWNER:

New Moto-Lita, leather wrapped, 14" steering wheel with boss and 2"spacer, and Center billet cap w/ Land Rover logo installed. (Original steering wheel retained by Owner.)

New Land Rover spare tire cover installed.

Land Rover Tornado Road Wheels (5), Alloy, Sparkle Silver, installed. (4 used and 1 new.)

New Michelin LTXAT2 LT2657516 Tires (5) installed.

New Cover Craft Car Cover for D-90 included in sale.

New Rovers North Black Soft Top NAS for a sleeved roll bar installed.

New Rovers North Black Surrey Top purchased.

Emergency Flasher switch replaced with New Land Rover part.

2 locking lug nuts installed on all 5 wheels. Other lug positions have new Rovers North Proline lug nuts installed. 2 locking lug nut wrenches included in sale.

New air cleaner installed at time Mantec snorkel was removed and retained.

New ExMoor extended seat bases installed for both front seats. (Original seat bases retained.)

Lower bushings replaced on both rear OME shocks with New OME bushings.

New Land Rover Load Space mat for D-90 installed.

New Dash vent seals replaced.

New Land Rover Front floor mats installed.

Stainless steel screws or bolts with nuts installed on hood hinges, both sets front door hinges, both fender vents, front door panels and license plate holder.

New Bestop black vinyl tumble and fold rear bench seat installed with headrests. (Corbeau seat removed and sold.)

New Land Rover NAS D90 door top seals installed on both front doors.

NOTES, DISCLOSURE AND LINK TO VEHICLE PHOTOS

- 1. All parts removed by owner and noted as retained, included ,stored or held by owner are Included in this sale.
- 2. Manuals included in this sale include: A Workshop Manual for 1997 Defender 90-NAS, the original owners and warranty manuals and the manuals for the Kenwood sound system.
- 3. Occasional small oil leak from engine. I have checked engine oil level every time I have filled up with gasoline since oil change in mid June and have not noticed any oil loss based on viewing the dip stick. Prior owner used Mobil 1 10W40 non-synthetic oil and that was the oil used when it was last changed in mid June.
- 4. A complete set of photos of this vehicle may be viewed on Flickr.com using the following link: https://www.flickr.com/qp/136951670@N03/1VR1BT